

ArtsBuild

Report on Financial Statements

For the years ended June 30, 2020 and 2019

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Independent Auditor's Report

Board of Directors
ArtsBuild
Chattanooga, Tennessee

Report on the Financial Statements

We have audited the accompanying financial statements of ArtsBuild (the "Organization"), which comprise the statements of financial position as of June 30, 2020 and 2019, and the related statements of activities and changes in net assets, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of ArtsBuild as of June 30, 2020 and 2019, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Elliott Davis, LLC

Chattanooga, Tennessee
December 17, 2020

ArtsBuild

Statements of Financial Position

As of June 30, 2020 and 2019

	<u>2020</u>	<u>2019</u>
Assets		
Cash	\$ 250,163	\$ 159,375
Restricted cash	-	63,855
Receivables:		
Current sustaining fund campaign pledges	84,124	152,576
Government grants receivable	-	1,435
Other grants receivable	7,752	6,527
Allowance for doubtful accounts	(8,047)	(10,000)
Total receivables, net	<u>83,829</u>	<u>150,538</u>
Prepaid expenses	27,247	63,400
Investments, at fair value	13,973,972	14,463,943
Property and equipment, net	1,522,567	1,586,336
Total assets	<u>\$ 15,857,778</u>	<u>\$ 16,487,447</u>
Liabilities and Net Assets		
Liabilities		
Accounts payable	\$ 22,770	\$ 52,717
Accrued expenses	952	20,701
Notes payable	1,450,780	1,409,955
Total liabilities	<u>1,474,502</u>	<u>1,483,373</u>
Net assets		
Without donor restrictions	3,037,213	2,883,814
With donor restrictions	11,346,063	12,120,260
Total net assets	<u>14,383,276</u>	<u>15,004,074</u>
Total liabilities and net assets	<u>\$ 15,857,778</u>	<u>\$ 16,487,447</u>

See Notes to Financial Statements

ArtsBuild

Statement of Activities and Changes in Net Assets For the year ended June 30, 2020

	<u>Without donor restrictions</u>	<u>With donor restrictions</u>	<u>Total</u>
Revenue and support			
Contributions	\$ 468,602	\$ 163,382	\$ 631,984
Grants	382,760	-	382,760
Rental income	60,675	-	60,675
Other program income	18,137	-	18,137
Net assets released from restrictions	1,121,733	(1,121,733)	-
Total revenue and support	<u>2,051,907</u>	<u>(958,351)</u>	<u>1,093,556</u>
Expenses			
Program services	1,392,153	-	1,392,153
Supporting services:			
Management and general	256,507	-	256,507
Fundraising	283,535	-	283,535
Total expenses	<u>1,932,195</u>	<u>-</u>	<u>1,932,195</u>
Change in net assets from operations	<u>119,712</u>	<u>(958,351)</u>	<u>(838,639)</u>
Non-operating activities			
Interest and dividend income	4,630	20,168	24,798
Net realized and unrealized gain on investments	37,644	163,986	201,630
Loss on disposal of property and equipment	(8,587)	-	(8,587)
Total non-operating activities	<u>33,687</u>	<u>184,154</u>	<u>217,841</u>
Change in net assets	153,399	(774,197)	(620,798)
Net assets, beginning of year	<u>2,883,814</u>	<u>12,120,260</u>	<u>15,004,074</u>
Net assets, end of year	<u>\$ 3,037,213</u>	<u>\$ 11,346,063</u>	<u>\$ 14,383,276</u>

See Notes to Financial Statements

ArtsBuild

Statement of Activities and Changes in Net Assets For the year ended June 30, 2019

	<u>Without donor restrictions</u>	<u>With donor restrictions</u>	<u>Total</u>
Revenue and support			
Contributions	\$ 278,736	\$ 333,538	\$ 612,274
Grants	384,735	-	384,735
County fair revenues	36,203	-	36,203
Rental income	80,858	-	80,858
Other program income	39,490	-	39,490
Net assets released from restrictions	1,028,775	(1,028,775)	-
Total revenue and support	<u>1,848,797</u>	<u>(695,237)</u>	<u>1,153,560</u>
Expenses			
Program services	1,411,475	-	1,411,475
Supporting services:			
Management and general	196,243	-	196,243
Fundraising	303,957	-	303,957
Total expenses	<u>1,911,675</u>	<u>-</u>	<u>1,911,675</u>
Change in net assets from operations	<u>(62,878)</u>	<u>(695,237)</u>	<u>(758,115)</u>
Non-operating activities			
Interest and dividend income	9,270	49,322	58,592
Net realized and unrealized gain on investments	72,815	335,921	408,736
Total non-operating activities	<u>82,085</u>	<u>385,243</u>	<u>467,328</u>
Change in net assets	19,207	(309,994)	(290,787)
Net assets, beginning of year	<u>2,864,607</u>	<u>12,430,254</u>	<u>15,294,861</u>
Net assets, end of year	<u>\$ 2,883,814</u>	<u>\$ 12,120,260</u>	<u>\$ 15,004,074</u>

See Notes to Financial Statements

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Statement of Functional Expenses

For the year ended June 30, 2020

	<u>Program services</u>	<u>Management and general</u>	<u>Fundraising</u>	<u>Total</u>
Grants	\$ 1,190,833	\$ -	\$ -	\$ 1,190,833
Salaries and benefits	132,937	178,883	158,013	469,833
Depreciation	21,474	14,912	23,263	59,649
Occupancy	19,104	13,267	20,696	53,067
Advertising and promotion	-	-	45,940	45,940
Interest	10,468	7,269	11,340	29,077
Office expense	8,052	4,793	6,326	19,171
Accounting	-	15,391	-	15,391
Insurance	2,766	1,921	2,997	7,684
Travel and conferences	780	5,747	4,153	10,680
Information technology	4,267	3,263	4,322	11,852
Bad pledge expense	-	-	4,890	4,890
Postage	1,472	1,023	1,595	4,090
Miscellaneous	-	10,038	-	10,038
	<u>\$ 1,392,153</u>	<u>\$ 256,507</u>	<u>\$ 283,535</u>	<u>\$ 1,932,195</u>

See Notes to Financial Statements

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Statement of Functional Expenses

For the year ended June 30, 2019

	<u>Program services</u>	<u>Management and general</u>	<u>Fundraising</u>	<u>Total</u>
Grants	\$ 1,146,757	\$ -	\$ -	\$ 1,146,757
Salaries and benefits	172,384	122,098	188,542	483,024
Depreciation	21,652	15,036	23,457	60,145
Occupancy	18,581	12,904	20,131	51,616
Advertising and promotion	-	-	46,273	46,273
Interest	32,194	4,024	4,024	40,242
Office expense	9,244	6,420	10,016	25,680
Accounting	-	16,700	-	16,700
Insurance	7,011	1,838	2,868	11,717
Travel and conferences	775	14,789	839	16,403
Information technology	1,879	1,311	2,058	5,248
Bad pledge expense	-	-	4,237	4,237
Postage	998	693	1,081	2,772
Miscellaneous	-	430	431	861
	<u>\$ 1,411,475</u>	<u>\$ 196,243</u>	<u>\$ 303,957</u>	<u>\$ 1,911,675</u>

See Notes to Financial Statements

ArtsBuild

Statements of Cash Flows

For the years ended June 30, 2020 and 2019

	<u>2020</u>	<u>2019</u>
Operating activities		
Change in net assets	\$ (620,798)	\$ (290,787)
Adjustments to reconcile change in net assets to net cash flows from operating activities:		
Realized and unrealized gain on investments	(201,630)	(408,736)
Depreciation	59,649	60,145
Bad pledge expense	4,890	4,237
Loss on disposal of property and equipment	8,587	-
Changes in operating assets and liabilities:		
Receivables	61,819	(4,944)
Prepaid expenses	36,153	(21,196)
Accounts payable	(29,947)	(21,551)
Accrued expenses	(19,749)	12,572
Net cash flows from operating activities	<u>(701,026)</u>	<u>(670,260)</u>
Investing activities		
Proceeds from sale of investments	2,149,895	2,303,570
Reinvested interest and dividend income	(24,798)	58,592
Purchase of investments	(1,433,496)	(1,711,170)
Purchase of property and equipment	(4,467)	(3,053)
Net cash flows from investing activities	<u>687,134</u>	<u>647,939</u>
Financing activities		
Principal payments on note payable	(47,042)	(61,250)
Proceeds from issuance of note payable	87,867	-
Net cash flows from financing activities	<u>40,825</u>	<u>(61,250)</u>
Net change in cash	26,933	(83,571)
Cash, beginning of year	223,230	306,801
Cash, end of year	<u>\$ 250,163</u>	<u>\$ 223,230</u>
Cash paid for:		
Interest	<u>\$ 29,077</u>	<u>\$ 40,242</u>
Reconciliation of cash, end of year:		
Unrestricted	\$ 250,163	\$ 159,375
Restricted	-	63,855
	<u>\$ 250,163</u>	<u>\$ 223,230</u>

See Notes to Financial Statements

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Notes to Financial Statements

June 30, 2020 and 2019

Note 1. Nature of Operations

ArtsBuild, formerly known as Allied Arts of Greater Chattanooga, was incorporated in the State of Tennessee in April 1968. The Organization changed its name to ArtsBuild in October 2012. ArtsBuild provides annual operating support to cultural organizations and funding of various arts and cultural activities through its ArtsBuild Communities and arts education programs. Its mission is to galvanize broad participation in and widespread support of the arts.

Note 2. Summary of Significant Accounting Policies

Basis of accounting:

The financial statements of the Organization have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America (GAAP) and practices within the not-for-profit industry.

Measure of operations:

The statements of activities report all changes in net assets, including changes in net assets from operating and non-operating activities. Operating activities consist of those items attributable to the Organization's ongoing arts program support. Non-operating activities are limited to resources that generate return from investments and other items considered less predictable due to external influences.

Restricted cash:

Restricted cash represents funds that must be used for the annual Hamilton County Fair and totals \$63,855 as of June 30, 2019. This cash is included in cash at the beginning and end of year balances for the statements of cash flows. There was no restricted cash as of June 30, 2020.

Cash:

From time to time, the Organization has on deposit, in institutions whose accounts are insured by the Federal Deposit Insurance Corporation (FDIC), funds that total in excess of the insured maximum and which may at times exceed statements of financial position due to outstanding checks. The at-risk amount is subject to significant fluctuations on a daily basis throughout the year.

Revenue recognition and financial statement presentation:

The Organization's primary revenue is derived from grants and contributions received as well as rental income. Rental income from operating leases is recognized on a straight-line basis over the lease term.

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Notes to Financial Statements

June 30, 2020 and 2019

Note 2. Summary of Significant Accounting Policies, Continued

Revenue recognition and financial statement presentation, continued:

The Organization reports information regarding its financial position and activities according to the following net asset classifications:

Net assets without donor restrictions: Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the Organization. These net assets may be used at the discretion of the Organization's management and the Board of Directors.

Net assets with donor restrictions: Net assets subject to stipulations imposed by donors and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Organization or by the passage of time. Other donor restrictions are perpetual in nature, whereby the donor has stipulated the funds be maintained in perpetuity.

Contributions and grants received are recorded as net assets with or without donor restrictions, depending on the existence and nature of any donor-imposed restrictions. Contributions and grants that are restricted by the donor are reported as increases in net assets without donor restrictions if the restrictions expire in the reporting period in which the contributions or grants are recognized. All other donor restricted contributions or grants are reported as increases in net assets with donor restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions. For contributions restricted to the acquisition of property and equipment, the restrictions are released when the asset is placed in service unless the donor has provided more explicit requirements.

Pledges and other receivables:

Pledges and other receivables are expected to be collected within one year and are recorded at net realizable value. Unconditional pledges are recognized as revenues in the period received. Conditional pledges are recognized only when conditions for which they depend are substantially met and the pledge becomes unconditional.

An allowance for doubtful accounts has been established by management based on historical analysis of campaign pledge collections. Management evaluates each individual pledge based on aging, as well as past collections for individual donors. Balances that are still outstanding after management has used reasonable collection efforts are written off to the allowance for doubtful accounts. Management believes the current allowance is adequate based on its analysis.

Investments:

Investments are stated at fair value. Investments in private investment funds are valued based on the Organization's proportional share of the net asset valuations reported by the underlying funds under the practical expedient. Investments in entities that calculate net asset value per share or its equivalent are not categorized within the fair value hierarchy. Adjustments, if necessary, are made by the Organization if the net asset valuation is not calculated in a manner consistent with the measurement principles used to determine fair value as prescribed by GAAP.

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Notes to Financial Statements

June 30, 2020 and 2019

Note 2. Summary of Significant Accounting Policies, Continued

Investments, continued:

The Organization recognizes revenue using the accrual method of accounting for financial reporting purposes. Realized gains and losses on sales of securities are recognized on the trade date using the specific identification method. Level 1 investments are measured using the fair value hierarchy included in Note 5. Market values are determined based on quoted prices. For investments where shares are not involved, realized gains and losses are calculated based upon the weighted average cost of the investments sold. Unrealized gain or loss is the differences between fair value and cost of investments held at the measurement date. The change in unrealized gain consists of the net change in unrealized gain or loss during the year. Realized gains and losses and change in unrealized gains and losses are presented on the statements of activities.

Investment securities are exposed to various risks, such as interest rate, market and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect the amounts reported on the statements of financial position and the statements of activities and changes in net assets.

Interest income is recognized as earned. Dividends are recognized on the ex-dividend date. Interest income and dividends are included in interest and dividends on the statements of activities and changes in net assets.

Property and equipment:

Property and equipment are stated at cost less accumulated depreciation. Expenditures for repairs and maintenance are charged to expense as incurred and additions and improvements that significantly extend the lives of assets are capitalized. Upon sale or other retirement of depreciable property, the cost and accumulated depreciation are removed from the related accounts and any gain or loss is reflected in the statements of activities. Depreciation is provided using the straight-line method over the estimated useful lives of the depreciable assets.

	Useful Life
Computers and equipment	5-7
Furniture and fixtures	5-7
Building	39

Notes payable:

Notes payable includes \$87,867 in proceeds from the Payroll Protection Program of the 2020 Coronavirus Aid, Relief, and Economic Security (CARES) Act, signed into law on March 27, 2020. The Organization applied Accounting Standards Codification (ASC) 470, *Debt*, in accounting for the proceeds as a financial liability. The Organization has not imputed additional interest at a market rate because transactions where interest rates are prescribed by governmental agencies are excluded from the scope of the Financial Accounting Standards Board (FASB) ASC 835-30 guidance on imputing interest. The proceeds from the loan will remain recorded as a liability until either (1) the loan is, in part or wholly, forgiven and the debtor has been “legally released” or (2) the debtor pays off the loan to the creditor. Once the loan is, in part or wholly, forgiven and legal release is received, the Organization will reduce the liability by the amount forgiven and record a gain on extinguishment. The Organization expects most of the note payable to be forgiven in the year ended June 30, 2021.

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Notes to Financial Statements

June 30, 2020 and 2019

Note 2. Summary of Significant Accounting Policies, Continued

Board-designated net assets:

The board has designated certain cash reserves for the use of future special projects. The designated amounts have been included in net assets without restrictions and totaled \$2,742,587 and \$2,700,313 as of June 30, 2020 and 2019, respectively.

Contributed services:

A substantial number of volunteers have donated significant amounts of their time to the Organization. As these services do not create or enhance non-financial assets or require specialized skills, the donated services are not reflected in the accompanying financial statements.

Functional expenses:

The costs of providing program and other activities have been summarized on a functional basis in the statements of activities. Accordingly, certain costs have been allocated among program services, management and general, and fundraising.

The expenses that are allocated include the following:

<u>Expense</u>	<u>Method of Allocation</u>
Salaries and benefits	Time and Effort
Depreciation	Square Footage
Occupancy	Square Footage
Interest	Square Footage
Office expense	Nature of Expense
Insurance	Square Footage
Travel and conference	Nature of Expense
Information technology	Full Time Equivalent
Postage	Nature of Expense
Miscellaneous	Nature of Expense

Income taxes:

The Organization is a nonprofit entity as described in Section 501(c)(3) of the Internal Revenue Code and is exempt from federal and state income taxes. As such, no provision for income taxes has been included in the Organization's financial statements.

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Notes to Financial Statements

June 30, 2020 and 2019

Note 2. Summary of Significant Accounting Policies, Continued

Use of estimates:

The preparation of financial statements in accordance with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Recently issued accounting pronouncements:

In May 2014, the FASB issued guidance to change the recognition of revenue from contracts with customers. The core principle of the new guidance is that an entity should recognize revenue to reflect the transfer of goods and services to customers in an amount equal to the consideration the entity receives or expects to receive. This guidance also includes expanded disclosure requirements that result in an entity providing users of financial statements with comprehensive information about the nature, amount, timing and uncertainty of revenue and cash flows arising from the entity's contracts with customers. The guidance will be effective for the Organization for the year ending June 30, 2021. The Organization is currently in the process of evaluating the impact of adoption of this guidance on its financial statements.

Recently adopted accounting pronouncements:

In November 2016, the FASB amended the Statement of Cash Flows topic of the ASC to clarify how restricted cash is presented and classified in the statement of cash flows. The amendments became effective for the Organization for the year ended June 30, 2020, and did not have a material effect on the Organization's financial statements.

In June 2018, the FASB amended the Not-for-Profit Entities topic of the ASC. The amendments clarify the scope and the accounting guidance for contributions received and contributions made. The amendments became effective for the Organization for the year ended June 30, 2020, and did not have a material effect on the Organization's financial statements.

Subsequent events:

The Organization has evaluated subsequent events for potential recognition and disclosure through December 17, 2020, the date the financial statements were available to be issued, as disclosed in Note 15.

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Notes to Financial Statements

June 30, 2020 and 2019

Note 3. Availability and Liquidity

The following represents the Organization's financial assets as of June 30, 2020 and 2019, reduced by amounts not available for general expenditure within one year:

	<u>2020</u>	<u>2019</u>
Financial assets at year end:		
Cash	\$ 250,163	\$ 159,375
Investments, at fair value	13,973,972	14,463,943
Receivables, net	<u>83,829</u>	<u>150,538</u>
Total financial assets	<u>14,307,964</u>	<u>14,773,856</u>
Less amounts not available to be used within one year:		
Net assets with donor restrictions, net of endowment appropriations of \$713,492 and \$716,040 approved for expenditure in 2021 and 2020, respectively	10,632,571	11,404,220
Board designated funds	<u>2,742,587</u>	<u>2,700,313</u>
	<u>13,375,158</u>	<u>14,104,533</u>
Financial assets available to meet general expenditures over the next twelve months	<u>\$ 932,806</u>	<u>\$ 669,323</u>

The Organization's endowment funds consist of donor-restricted endowments and funds designated by the Board as endowments. A portion of the donor-restricted endowments is restricted for specific purposes and, therefore, is not available for general expenditure. The remaining endowment funds are available for general operating expenditures upon approval for appropriations by the Board of Directors as discussed in Note 8.

As a part of the Organization's liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities and other obligations come due. Although, the Organization does not intend to spend from its board designated endowment other than amounts appropriated for general expenditure as part of its annual budget approval and appropriation process, amounts from its board designated endowments could be made available if necessary.

Note 4. Related Party Transactions

Some board members of the Organization participate on boards of grantee organizations with grant expenditures totaling \$494,434 in 2020 and \$509,211 in 2019. Board members are required to recuse themselves from the direct funding process where they or a member of their immediate family have interests in the grantee organization.

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Notes to Financial Statements

June 30, 2020 and 2019

Note 5. Fair Value Measurements

The GAAP framework for measuring fair value provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy are described as follows:

Level 1: Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Organization has the ability to access.

Level 2: Inputs to the valuation methodology include:

- Quoted prices for similar assets or liabilities in active markets;
- Quoted prices for identical or similar assets or liabilities in inactive markets;
- Inputs other than quoted prices that are observable for the asset or liability;
- Inputs that are derived principally from or corroborated by observable market data by correlation or other means.

Level 3: Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

The following table presents the Organization's fair value hierarchy for those assets measured at fair value as of June 30, 2020 and 2019:

	Fair value measurements at June 30, 2020			
	Level 1	Level 2	Level 3	Total
Cash and cash equivalents	\$ 50,300	\$ -	\$ -	\$ 50,300
Mutual fund	143,068	-	-	143,068
Investment funds (1)	-	-	-	13,780,604
	<u>\$ 193,368</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 13,973,972</u>

	Fair value measurements at June 30, 2019			
	Level 1	Level 2	Level 3	Total
Cash and cash equivalents	\$ 68,815	\$ -	\$ -	\$ 68,815
Mutual funds	838,591	-	-	838,591
Investment funds (1)	-	-	-	13,556,537
	<u>\$ 907,406</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 14,463,943</u>

- (1) Certain investments that are measured at fair value using the net asset value per share (or its equivalent) practical expedient have not been categorized in the fair value hierarchy. The fair value amounts presented in this table are intended to permit reconciliation of the fair value hierarchy to the amounts presented in the statements of financial position.

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Notes to Financial Statements

June 30, 2020 and 2019

Note 6. Investments

A summary of investments carried at fair value as of June 30, 2020 and 2019, is as follows:

	2020			
	<u>Fair value</u>	<u>Unfunded commitments</u>	<u>Redemption frequency (if currently eligible)</u>	<u>Redemption notice period</u>
Fixed income (a)	\$ 868,286	\$ -	Monthly	15 Days
Hedge funds (b)	6,000,998	-	Annually	90 Days
Real estate partnerships (c)	583,100	257,500	Quarterly	45 Days
Private equity (d)	1,140,580	1,095,000	N/A	N/A
U.S. equity (e)	2,435,540	-	Quarterly	60 Days
International equity (f)	1,684,133	-	Quarterly	60 Days
Emerging markets (g)	1,067,967	-	Annually	90 Days
Cash and cash equivalents (h)	50,300	-	Daily	Daily
Mutual fund (i)	143,068	-	Daily	Daily
	<u>\$ 13,973,972</u>	<u>\$ 1,352,500</u>		

	2019			
	<u>Fair value</u>	<u>Unfunded commitments</u>	<u>Redemption frequency (if currently eligible)</u>	<u>Redemption notice period</u>
Fixed income (a)	\$ 571,966	\$ -	Monthly	15 Days
Hedge funds (b)	6,127,786	-	Annually	90 Days
Real estate partnerships (c)	108,638	35,000	Quarterly	45 Days
Private equity (d)	1,781,463	1,547,500	N/A	N/A
U.S. equity (e)	2,039,792	-	Quarterly	60 Days
International equity (f)	1,779,945	-	Quarterly	60 Days
Emerging markets (g)	1,146,947	-	Annually	90 Days
Cash and cash equivalents (h)	68,815	-	Daily	Daily
Mutual funds (i)	838,591	-	Daily	Daily
	<u>\$ 14,463,943</u>	<u>\$ 1,582,500</u>		

- a. This category includes investments in an investment partnership bond fund whose objective is to maximize returns through investments in corporate bonds and closed-end funds that invest primarily in fixed income securities. The fair values of the investment in this category have been estimated using the net asset value per share of the investment. Withdrawals can only be made on the first business day after the monthly valuation of the fund.

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Notes to Financial Statements

June 30, 2020 and 2019

Note 6. Investments, Continued

- b. This category includes investments in two investment funds. One is organized as a "fund of funds" and primarily invests in other privately-managed investment vehicles. The general partner of the underlying funds has complete discretion as to investment and reinvestment of the partnership's assets. The second investment in this category is an offshore feeder fund that invests in other partnerships managed by the same general partner. The fair values of the investments in this category have been estimated using the net asset value per share of the investments. The Organization may withdraw only at the end of a calendar year by giving notice no later than September 30 of that year unless otherwise permitted by the general partner.
- c. This category includes investments in an investment partnership, whose purpose is to pool and invest funds contributed by the members in real property or interests therein, either directly or through investments in other entities that hold interests in real property. The fair values of the investments in this category have been estimated using the net asset value per share of the investments. Due to ongoing capital call requirements, 100% of the investments in this category are not currently redeemable.
- d. This category includes investments in funds of funds which invest in various private equity funds. The fair values of the investments in this category have been estimated using the net asset value per share of the investments. Although distributions are made from these investments from time to time, the investments are not readily redeemable with a defined redemption period.
- e. This category includes an investment in an investment partnership that takes primarily long positions in a broad range of domestic equity securities in order to achieve long-term performance over a designated long-only index. The fair values of the investments in this category have been estimated using the net asset value per share of the investments.
- f. This category includes investments in an investment partnership that take primarily long positions in a broad range of international and domestic equity securities to achieve long-term performance. The fair values of the investment in this category have been estimated using the net asset value per share of the investment.
- g. This category includes investments in an investment partnership which is organized as a "fund of funds" and invests in limited partnerships, open-end mutual funds, closed-end mutual funds, trust funds, and separately managed accounts that invest in equity and debt securities in developed and developing economies on a global basis. The fair values of the investments in this category have been estimated using the net asset value per share of the investment. The Organization may withdraw only at the end of a calendar year by giving notice no later than September 30 of that year unless otherwise permitted by the general partner.
- h. The cash held in the investment accounts serves the purpose of funding new investments and capital calls from existing investments. It is the Organization's intention to maintain a cash balance in the investment account for long-term purposes related to its overall investing strategy.
- i. This category includes investments in publicly traded mutual funds. The fair values of these investments have been valued at the closing price reported on the active market in which they are traded.

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Notes to Financial Statements

June 30, 2020 and 2019

Note 6. Investments, Continued

The total return on investments is summarized as follows:

	<u>2020</u>	<u>2019</u>
Net realized and unrealized gain on investments	\$ 201,630	\$ 408,736
Interest and dividends	24,798	58,592
	<u>\$ 226,428</u>	<u>\$ 467,328</u>

Note 7. Property and Equipment

Property and equipment consist of the following major classifications:

	<u>2020</u>	<u>2019</u>
Computer and equipment	\$ 17,724	\$ 17,724
Furniture and fixtures	91,084	100,238
Land	64,600	64,600
Building	<u>1,634,208</u>	<u>1,634,208</u>
	1,807,616	1,816,770
Less accumulated depreciation	<u>(285,049)</u>	<u>(230,434)</u>
Net property and equipment	<u>\$ 1,522,567</u>	<u>\$ 1,586,336</u>

Depreciation expense for the years ended June 30, 2020 and 2019, was \$59,649 and \$60,145, respectively.

Note 8. Endowment

The Organization's endowment consists of donor-restricted contributions to be held in perpetuity, the income from which is expendable first to provide support to the Chattanooga Symphony and Opera Association ("CSOA") and the Hunter Museum of American Art ("Hunter"). Endowments with restriction for the benefit of these agencies is \$2,500,000. The income allocation for the portion of the endowment restricted solely for the benefit of CSOA and Hunter is 47.39% and 52.61%, respectively. Endowment assets also include amounts designated by the Board of Directors for support of community arts organizations. Investment income earned on endowment assets in excess of amounts distributed to the CSOA and the Hunter is designated not only for Hunter and CSOA, but for other community arts organizations, as determined by the Organization.

Interpretation of Relevant Law

The Board of Directors of the Organization has interpreted the State of Tennessee's Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Organization classifies as net assets with donor restrictions (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in net assets with donor restrictions is classified as net assets with donor restrictions until those amounts are appropriated for expenditure by the Organization in a manner consistent with the standard of prudence prescribed by UPMIFA.

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Notes to Financial Statements

June 30, 2020 and 2019

Note 8. Endowment, Continued

Interpretation of Relevant Law, continued

In accordance with UPMIFA, the Organization considers the following factors when making a determination to appropriate or accumulate donor-restricted endowment funds:

- (1) The duration and preservation of the fund
- (2) The purposes of the Organization and the donor-restricted endowment fund
- (3) General economic conditions
- (4) The possible effect of inflation and deflation
- (5) The expected total return from income and the appreciation of investments
- (6) Other resources of the Organization
- (7) The investment policies of the Organization

Return Objectives and Risk Parameters

The primary financial objective of the endowment is to provide funds for the current and future support of the operation of the Organization. The fund's performance objective is to maximize total return consistent with a prudent level of risk to ensure long-term growth.

Strategies Employed for Achieving Objectives

The Board of Directors believes the most prudent way to minimize volatility of the total portfolio without foregoing significant investment return is through a program of broad diversification. Central to the achievement of this goal is the concept of investing in asset classes that demonstrate relatively low correlation to one another. These correlations and their total impact on the total portfolio will be reviewed on an annual basis by the Board of Director's investment committee to determine the effectiveness of the diversification program.

Spending Policy and How the Investment Objectives Relate to the Spending Policy

The Organization has a policy of appropriating for distribution each year 5 percent of its donor restricted endowment fund's average fair value over the prior 36 months through the fiscal year end preceding the fiscal year in which the distribution is planned, subject to approval of the Board of Directors. Accordingly, over the long term, the Organization expects its endowment to grow at an average rate that is in excess of its 5 percent appropriation. This is consistent with the Organization's objective of long-term growth of the endowment fund.

To satisfy its objectives, the Organization relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Organization targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

Funds with Deficiencies

From time to time, the fair value of assets associated with donor-restricted endowment funds may fall below the level that the donor or UPMIFA requires the Organization to retain as a fund of perpetual duration. There were no such deficiencies for the years ended June 30, 2020 and 2019.

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Notes to Financial Statements

June 30, 2020 and 2019

Note 8. Endowment, Continued

Endowment net asset composition by type of fund as of June 30, 2020, is as follows:

	<u>Without donor restrictions</u>	<u>With donor restrictions</u>	<u>Total</u>
Donor-restricted endowment funds	\$ -	\$ 11,231,385	\$ 11,231,385
Board-designated endowment funds	<u>2,742,587</u>	<u>-</u>	<u>2,742,587</u>
	<u>\$ 2,742,587</u>	<u>\$ 11,231,385</u>	<u>\$ 13,973,972</u>

Changes in endowment net assets for the year ended June 30, 2020, are as follows:

	<u>Without donor restrictions</u>	<u>With donor restrictions</u>	<u>Total</u>
Endowment net assets, beginning of year	\$ 2,700,313	\$ 11,763,630	\$ 14,463,943
Investment return:			
Dividends and interest	4,630	20,168	24,798
Net realized and unrealized gain on investments	<u>37,644</u>	<u>163,986</u>	<u>201,630</u>
	<u>42,274</u>	<u>184,154</u>	<u>226,428</u>
Appropriation of endowment assets for expenditure	<u>-</u>	<u>(716,399)</u>	<u>(716,399)</u>
Endowment net assets, end of year	<u>\$ 2,742,587</u>	<u>\$ 11,231,385</u>	<u>\$ 13,973,972</u>

Endowment net asset composition by type of fund as of June 30, 2019, is as follows:

	<u>Without donor restrictions</u>	<u>With donor restrictions</u>	<u>Total</u>
Donor-restricted endowment funds	\$ -	\$ 11,763,630	\$ 11,763,630
Board-designated endowment funds	<u>2,700,313</u>	<u>-</u>	<u>2,700,313</u>
	<u>\$ 2,700,313</u>	<u>\$ 11,763,630</u>	<u>\$ 14,463,943</u>

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Notes to Financial Statements

June 30, 2020 and 2019

Note 8. Endowment, Continued

Changes in endowment net assets for the year ended June 30, 2019, are as follows:

	<u>Without donor restrictions</u>	<u>With donor restrictions</u>	<u>Total</u>
Endowment net assets, beginning of year	\$ 2,619,846	\$ 12,086,353	\$ 14,706,199
Investment return:			
Dividends and interest	9,270	49,322	58,592
Net realized and unrealized gain on investments	<u>72,815</u>	<u>335,921</u>	<u>408,736</u>
	<u>82,085</u>	<u>385,243</u>	<u>467,328</u>
Appropriation of endowment assets for expenditure	<u>(1,618)</u>	<u>(707,966)</u>	<u>(709,584)</u>
Endowment net assets, end of year	<u>\$ 2,700,313</u>	<u>\$ 11,763,630</u>	<u>\$ 14,463,943</u>

Note 9. Net Assets With Donor Restrictions

Net assets with donor restrictions as of June 30, 2020 and 2019, consist of the following:

	<u>2020</u>	<u>2019</u>
Subject to permanent restriction of corpus	\$ 8,247,418	\$ 8,247,418
Endowment earnings subject to a time restriction	2,983,967	3,516,212
Contributions subject to a purpose restriction	30,554	204,054
Contributions subject to a time restriction	<u>84,124</u>	<u>152,576</u>
	<u>\$ 11,346,063</u>	<u>\$ 12,120,260</u>

Net assets released from restrictions included the following for the years ended June 30, 2020 and 2019:

	<u>2020</u>	<u>2019</u>
Endowment earnings appropriated for expenditure	\$ 716,399	\$ 707,966
Contributions whose purpose restrictions have been satisfied	252,758	193,715
Contributions whose time restrictions have been satisfied	<u>152,576</u>	<u>127,094</u>
	<u>\$ 1,121,733</u>	<u>\$ 1,028,775</u>

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Notes to Financial Statements

June 30, 2020 and 2019

Note 10. Retirement Benefit Plan

All employees that work at least 1,000 hours during the year and meet certain age and length of service requirements are eligible to participate in the ArtsBuild 401(k) Plan. The Organization contributes 3% profit sharing and 3% safe harbor to each employee's retirement account. An employee may contribute into the plan up to Internal Revenue Service maximum limits. Employer and employee contributions are vested immediately. Total retirement benefit plan expenses incurred during the years ended June 30, 2020 and 2019, were \$18,388 and \$18,606, respectively.

Note 11. Community Arts Investment

Allocations for general operating and program funding of community arts organizations approved by the Board of Directors for 2020 and 2019 and support for arts projects and activities are as follows:

	<u>2020</u>	<u>2019</u>
Board approved allocations:		
Art120	\$ 5,000	\$ 5,000
Association for Visual Artists	5,000	-
Ballet Tennessee	26,500	25,250
Bessie Smith Cultural Center	6,500	6,500
Chattanooga Ballet	28,000	27,500
Chattanooga Boys Choir	19,700	20,500
Chattanooga Symphony and Opera Association	95,250	115,000
Chattanooga Theatre Centre	77,750	72,500
CoPac	5,000	5,000
Creative Discovery Museum	78,500	73,000
East Lake Expression Engine	6,375	6,000
H*art Gallery	10,700	10,000
Hunter Museum of Art	95,000	110,000
Shaking Ray Levi Society	-	6,500
Scenic City Clay Arts	5,000	-
Sculpture Fields at Montague Park	5,000	5,000
SoundCorps	5,750	5,750
Southern Lit Alliance	8,250	8,000
SPLASH	6,725	6,500
Stove Works	5,000	-
Unity Performing Arts Foundation	5,000	5,000
Special Technical Assistance	<u>5,060</u>	<u>5,000</u>
Community arts investment	<u>505,060</u>	<u>518,000</u>

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Notes to Financial Statements

June 30, 2020 and 2019

Note 11. Community Arts Investment, Continued

	<u>2020</u>	<u>2019</u>
Support for arts projects and activities:		
Community Cultural Connections	\$ 38,100	\$ 24,990
Equity in the Arts	5,200	(4,145)
TAC ABC Grants	15,176	13,951
Artist Emergency Fund	<u>41,562</u>	<u>-</u>
	<u>100,038</u>	<u>34,796</u>
Investment income distributed to member agencies from earnings on net assets with donor restrictions which are not included in the allocations above	 <u>287,734</u>	 <u>284,211</u>
Total allocation	<u>\$ 892,832</u>	<u>\$ 837,007</u>

Note 12. Line of Credit

The Organization had an available line of credit in the amount of \$200,000 with a maturity of January 2020. The interest rate is variable and was set at 4.75% as of June 30, 2019. There were no borrowings outstanding on the line of credit as of June 30, 2020 and 2019. The line of credit was closed in 2020.

Note 13. Notes Payable

In December 2016, the Organization entered into a \$1,560,000 loan agreement with Regions Bank bearing interest at 2.75% annually. The loan requires monthly payments of principal and interest totaling \$8,458 beginning on January 16, 2017. The loan is subject to various restrictive covenants including liquidity maintenance requirements. As of June 30, 2020, the Organization was in compliance with all covenants. The loan will mature on March 16, 2022, and is secured by assignment of board designated endowment net assets. The note payable balance was \$1,362,913 and \$1,409,955 as of June 30, 2020 and 2019, respectively.

In April 2020, the Organization entered into a \$87,867 loan agreement under the Payroll Protection Program of the 2020 Coronavirus Aid, Relief, and Economic Security (CARES) Act, passed into law on March 27, 2020. The balance of the loan is forgivable to the extent qualified expenses are incurred and other conditions are met. Management expects the majority of the loan to be forgiven in 2021. The unforgiven balance of the loan, if any, will bear interest at 1.00% annually with repayment terms over a two year period beginning in 2021.

Future principal payments are as follows:

<i>Year ending</i>	
June 30, 2021	\$ 64,829
June 30, 2022	1,342,018
June 30, 2023	<u>43,933</u>
	<u>\$ 1,450,780</u>

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Notes to Financial Statements

June 30, 2020 and 2019

Note 14. Rental Income

The Organization leases out a portion of its building space under an operating lease arrangement to four non-related organizations: Southern Lit Alliance, SoundCorps, Townsend Atelier, LLC, and Scenic City Clay Arts. Monthly rental rates by tenant are as follows for the year ended June 30, 2020:

<u>Tenant</u>	<u>Monthly rate</u>	<u>Expiration date</u>
Southern Lit Alliance	\$ 500	June 30, 2022
SoundCorps	375	August 30, 2020
Townsend Atelier, LLC	2,500	May 31, 2023
Scenic City Clay Arts	3,200	Undefined

Future expected rental income is as follows:

<i>Year ending</i>	
June 30, 2021	\$ 36,500
June 30, 2022	36,000
June 30, 2023	27,500

Rental income for the years ended June 30, 2020 and 2019, totaled \$60,675 and \$80,858, respectively.

Note 15. Uncertainties

The 2019 novel coronavirus (or COVID-19) has adversely affected, and may continue to adversely affect economic activity globally, nationally and locally. It is unknown the extent to which COVID-19 may spread, may have a destabilizing effect on financial and economic activity and may increasingly have the potential to negatively impact the Organization, its donors, and the U.S. economy. These conditions could adversely affect the Organization's financial condition and results of operations. Further, COVID-19 may result in health or other government authorities requiring the closure of the Organization's operations, which could significantly disrupt the Organization's operations. The extent of the adverse impact of the COVID-19 outbreak on the Organization cannot be predicted at this time.